

MAKING CUSTOMERS' LIVES SIMPLER



ALLPORT CARGO SERVICES



MAKING CUSTOMERS' LIVES SIMPLER

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Allport Cargo Services is a global supply chain, logistics and freight forwarding company. Established in 1963, we are one of the UK's leading independent freight forwarders, providing global, multi-modal, freight, logistics and value-added services to companies of every size across many sectors, with a high level of specialisation in retail, fashion and consumer goods.

Our vision is: **Making Customers' LIVES SIMPLER**

By taking away day-to-day freight management and improving supply chain efficiency, we enable customers to concentrate on their core business. We passionately believe that through competitive pricing, strong operations, continuous improvement and technology we can **remove the complexity from the supply chain** to deliver high levels of growth and success.

We are privately owned, controlling our own direction and growth; our culture is to **continually innovate** and our entrepreneurial approach and clearly defined points of difference ensure we continue to develop our services and grow our customers.

We have **grown consistently** through persistent innovation and the development of our global network and freight services to meet the ever evolving needs of customers.

Our customers regularly tell us that they feel as though they are ACS's only customer. We believe that this is because we **combine scale with personality**; we have the infrastructure to manage significant volume and variability, with the feel and fit of a small business. We view all our customer relationships as a long-term partnership.

It is our business model and our passion for service that truly makes our customers' lives simpler.



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As a service based company, we believe we offer a compelling proposition for our colleagues and our customers.

Success for any organisation comes from having a clear strategy which is understood and implemented by talented employees. We know that **our greatest asset is our people**, and they are highly valued by our customers on a day-to-day basis. Our **Global teams** work together to the same quality standards, with consistent systems and processes, irrespective of location.

Our remarkable colleagues are core to our customer offering and success; they combine immense knowledge with the ability to relate to customers and create lasting long-term partnerships. We value our colleagues and are very proud of our staff retention rates and long service. It's not uncommon to be working alongside people who have been with us for 20 years or more!

Our philosophy is that our internal proposition enables us to deliver our external promise to customers. The two elements combine to ensure our high performance for our customers.

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We manage in excess of 460,000 container imports globally every year, together with more than 100,000 LCL consignments carrying goods ranging from raw materials to luxury items of all shapes and sizes.

260 sea freight specialists are split into make up our **dedicated customer service teams**, working out of six operation centres to manage all aspects of our sea freight services. And our teams support long-term customer relationships by offering a single point of contact for all – from sole traders, to high street retailers, manufacturers or wholesalers.

We offer **choice, flexible transit times and competitive sea freight rates** worldwide, working in partnership with leading carriers to safeguard capacity on busy routes.

Our size and global control means we offer **our own LCL service on key trade routes** for our customers, always

ensuring that our customers have the solutions that match their budget and requirements.

In the UK we have our own merchant haulage fleet based on hub and spoke deliveries and we also make great use of UK rail services. We run daily contract trains from Felixstowe and Southampton ports, heading to Tamworth, Trafford Park, Doncaster and Wakefield. Each intermodal terminal can accept high cube containers, either via gauge cleared rail network or low liner wagons.

Allport Cargo Services receive cargo continuously at our regional freight centres, for regular and daily departures to major deep sea destinations globally. In addition to arranging cost effective, efficient, transportation, our export teams work with organisations of all sizes providing advice, assisting with documentation and helping to secure payment.



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At peak, Allport Cargo Services move in excess of 6 million kilos of air freight a month, making us one of the largest UK air freight forwarders.

Customers use our air freight services to transport all kinds of products: from small, valuable items to outsized project movements. Our extensive involvement with fashion retailers has allowed us to become **one of the largest transporters of garments by air** in Europe; receiving and dispatching air freight around the clock.

Offices at Heathrow, Gatwick, Manchester and Birmingham operate import and export services using ETSF and bonded warehouse facilities 24 hours a day, 7 days a week,

handling over **10,000** consignments each month. Our air freight hub at Heathrow is one of the most capable on the airport; offering over **100,000 ft²** of transit space, with an additional **60,000 ft²** of mezzanine floor dedicated to airport centric, eCommerce, and value-adding processes – offering a **complete end-to-end solution for our customers.**

Dedicated and secure ground-handling facilities and a GPS controlled distribution fleet provides the logistical framework that enables us to guarantee **rapid and efficient processing of in-bound and out-bound cargo** around the world.



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ECO AIR

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Traditional air freight services are not always the right choice. Whether it's a tactical move to avoid congestion, or a strategic decision to reduce costs, we have developed a choice of solutions to match your transit and rate requirements.

Eco Air is our **unique concept** - a service that offers a blend of rapid ocean and premium air freight legs from the Far East and south-east Asia to Europe and the UK, with dedicated, ultra-secure transshipment hubs in Singapore and Korea which turn around all cargo within a typical 12, maximum 24 hour window.

Designed to compete with "direct air" on service, and "deferred air" on price; Eco Air offers the **fastest transit times at the lowest cost** with the best carriers.

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Allport Cargo Services provide a range of express services for all types of consignments; big and small.

- Door to Door
- Fully insured*
- Competitively priced

Our Time Sensitive Solutions include:

Courier B2B

Allport Cargo Services leverage our scale, buying power and links with leading integrators - UPS, DHL, FedEx, TNT - to pass on very competitive rates and guarantee the next day delivery of your parcels, packages, and urgent documents.

UK and European tariffs are available on request.

Quotes for global destinations can be provided by return.

Same day courier – Express

To manage your Ad-hoc and regular express requirements, for parcel, packages and larger consignments, arranging an urgent 'one -off' collection and delivery, or scheduling

resources to provide continuous support.

From nationwide Same Day courier services, using our extensive fleet, to global express parcel services Allport Cargo Services provide solutions to business large or small, call us for a bespoke courier service quotation.

Sample Management & Courier Services

We offer a courier service based on UPS and TNT which is used by many of our retail customers for their sampling requirements. Using our substantial volumes we are able to leverage discounted rates for our customers, enabling you to make considerable savings on your courier costs. We know that many retailers struggle with the large volume of pre and post production samples shipped from factories around the world to head office locations. With our Sample Service you are able to create your own shipments with our professional team on hand to assist should you require it, with full **track and trace within LIMA**. Our worldwide offices can be used for collating single sample shipments into larger consignments reducing sampling costs and streamlining the end to end process.



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INTERNATIONAL ROAD

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Allport Cargo Services is the first choice for overland services in Europe, Turkey, Russia, CIS / Middle East and North Africa.

Over the past three decades we have developed the infrastructure, systems and services to offer supply chain solutions that embrace the best transport mode, or combination of modes, **optimising the supply network with minimal environmental impact.**

We provide direct full-load, half-load and smaller groupage overland services to and from our freight centres in Tilbury, Manchester and Sittingbourne. Cargo is received continuously for daily shipments.

Over the last three decades we have developed the infrastructure, systems and services to provide European supply chain solutions that embrace the best transport mode, or combination of modes, for effectiveness and cost efficiency.

Our freight centres offer a variety of value-adding services and we use a range of equipment from express vans, box, tilt and mega trailers to specialised vehicles for garment on hangers, refrigerated cargo and low loaders.

Allport Cargo Services offer solutions for all industry sectors, including retail and fashion, FMCG, pharmaceuticals, automotive, publishing, chemical, food and beverages, as well as projects and over-sized cargo with full ADR coverage.



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Customs compliance is an essential part of the supply chain; with the need to be compliant, whilst minimising costs and keeping delays to a minimum.

We use our expertise and infrastructure to support customer needs, often extending well beyond the completion of import and export customs declarations.

To emphasise the importance of our commitment to customs compliance, ACS was one of the first companies in the United Kingdom to **gain AEO (Authorised Economic Operator) accreditation in 2011.**



We are one of the UK's principal suppliers of customs services, with a wide range of solutions including:

- Customs warehousing – managing data in customs warehouses operated by clients, third party providers and in our own facilities
- Customs Freight Simplified Procedures (CFSP) authorisations
- Import and export declarations
- Inward processing
- Outward processing
- Providing a local point of contact for customs advice globally.



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Global operations bring added complexity in managing a multichannel supply chain and we have a superb track record of improving supply chains for organisations like ASOS, Monsoon and House of Fraser.

Our primary objective is to **make our customers' lives simpler**; to remove cost from the supply chain network whilst driving efficiency.

We have extensive experience in **delivering supply chain improvements** to our customers. We offer a platform for growth based on a long lasting business relationship, enabling you to deploy resources strategically, focussing on development and business-centric activities rather than day-to-day operations.



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SUPPLY CHAIN MANAGEMENT

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Our solutions are built to be client specific. We work hard to understand our customers' businesses and the environments they operate in.

We deliver supply chain solutions that streamline processes and drive efficiencies ensuring that our customers' supply chain provides competitive advantage.

We give **real-time supply chain information** with true exception management; and this, coupled with our experience, enables pro-active decisions to be made. Our support helps **businesses grow without a corresponding increase in resource.**

Our Supply Chain Management team is the largest of its kind in the industry, offering our customers unrivalled levels of expertise and customer service. Working in conjunction with our operational divisions, the supply chain management team offers the additional layers of visibility, **control and proactive management** needed by today's complex global supply chain networks. We are proud to be a predominant international Supply chain partner to retail in the UK, South Africa, Australia and the USA.

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Many companies struggle to maintain effectiveness and governance as process complexity increases as their businesses grow.

Allport Cargo Services have the expertise to help organisations balance business expansion with supply chain efficiency.

We can carry out a confidential review, mapping the current end-to-end process and detailing suggested changes that could be introduced to enhance the supply chain network. We will ensure that all processes, task ownership and time frames are fully understood through the development and

Our supply chain engineers are experienced in **modelling inventory flows** to design the optimum route to market.

implementation of a critical path. For us, the process map tells the story of how a product moves through purchase, manufacture and transportation systems to warehousing and delivery. We will help you ensure that your supply chain is connected, efficient and responsive, enabling you to focus on your core business activities.

Our supply chain engineers are experienced in modelling inventory flows to design the optimum route to market across your SKU range and categories, They can balance responsiveness against risk and develop a range of "what if" scenarios allowing our retail customers to form balanced views of future supply chain development.

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Our vision is to be the industry leader in **Technology-enabled Supply Chain®** through both our propriety and industry based software.

Our market-leading systems and core visibility solution, LIMA is relied on by customers in the UK, Australia, New Zealand, South Africa, South America, Canada and the USA.

Internally developed, it's a web-based solution providing real-time visibility, with product flow controlled; from PO placement, to vendor management right through to UK delivery.

The software brings together millions of pieces of information from disparate sources in one place; integrating supplier, client, carrier and warehouse systems. Customers can access vital information about supplier management performance and identify problem areas, which ultimately leads to more intelligent decision making.





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PACKAGING OPTIMISATION

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Designing and managing packaging compliance programmes for absolute cost reduction.

Allport Cargo Services provide a global packaging optimisation service through a team of industry leading packaging engineers, Pac-D. The offering provides an innovative value addition to our logistics portfolio via the optimisation of transit packaging from origin factory to ultimate destination distribution centre, store, or even consumer given increasing demands for omni-channel solutions.

Pac-D deliver packaging engineering and compliance management, with a view to increase product density, reduce product damage and reduce costs across the supply chain network. Based in Hong Kong, with a technical centre in Shenzhen, Pac-D serve as our "centre of excellence" to help improve supply chain performance, providing the right combination of world class packaging expertise and "hands on" factory support to capture the savings and hold the gain. Savings are achieved through more effective protection and a substantial improvement of product density inside cartons, pallets, and shipping containers. The packaging service is enabled by Allport Cargo Services' in-house technology.



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Allport Cargo Services provide distribution services throughout mainland Britain.

- Dedicated carriage
- Shared-user fleet
- Temperature-controlled
- Hazardous goods including packaged and bulk chemicals, and petrochemicals time-defined services

Our fleet includes tilts, low-loaders, flat-beds, standard, palletwide, refrigerated, high cube and hanging garment trailers. In addition, we operate fleets of vehicles for local deliveries and collections.

This effective operational infrastructure gives you frequent departures, fast transits, reliability and control of all transport operations.

We have 4 Warehouses & Distribution Centres covering London and the South: London Heston, Gatwick, Tilbury, Sittingbourne; and 2 covering the Midlands and the North: Bardonia, Manchester.

In all our warehouses we can offer:

- Secure facility: double perimeter fence, CCTV throughout
- All colleagues vetted - 5 year criminal record check
- Locked, caged area for high-value goods
- UK Customs clearance services, including CFSP authorised bureau
- Bonded facilities - product can be processed before it clears Customs
- Dedicated client teams with single point of contact
- Own X-ray machine for exports
- Our own fleet of GPS controlled vehicles/trailers
- Daily deliveries possible

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Allport Cargo Services are the predominant international supply chain partner to the UK retail sector. We specialise in fashion, we are passionate about it.

Our experience, global reach and infrastructure support the supply chain networks of leading fashion retailers and many growing brands.

Globally we offer fashion retailers the latest solutions to address market challenges and opportunities. Vendor management, port rationalisation, multi country consolidation and direct-to-store programmes are examples of initiatives deployed to shorten lead times and reduce costs. Our ability to go upstream, delivering specialised solutions for garment on hangers and value-adding services such as kitting and co-packing, labelling, pick and pack, quality control and packaging optimisation programmes at source makes ACS the obvious partner choice for fashion retailers.

In the UK we have excess of **250,000 ft²** of warehousing space located in the midlands and the East and West of London. Our facilities are located to enable the greatest reach of the UK customer while also being ideal for inbound or outbound freight movements by road air or sea.

Our Garment Processing Centre at Heathrow, is the largest of its kind in the area, processing over **10 million** garments each year. With space for over **250,000** hanging garments, **500,000 flat packs**, and **30,000 ft²** of climate-controlled dust free environment, we offer a variety of services including steam tunnels, bagging machines, dolly presses and sealing machines. Quality control, remedial work, white glove services and a cutting table for fabric management are also available.





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LOGISTICS FACILITIES

ACS is a leading independent UK logistics provider focused on the retail & consumer sector. Offering end-to-end services to ensure your product reaches your customer on time and on budget. All our facilities are dedicated secure, WMS enabled, general and customs bonded.

London Heston | 160,000 ft² | 3km from Heathrow

- Fashion logistics specialists - the largest fulfilment centre in LHR.
- Climate-controlled, dust free environment with capacity for 125,000 hanging garments
- QC, processing, steaming, labelling, over bagging
- Pick pack, kitting, store packs, co-packs, bespoke presentations. Scan Pack
- Global eCommerce fulfilment
- Fabric management including rolling machine and cutting table

London Gatwick | 29,000 ft² | 8 km from Gatwick

- Buyers consolidation
- Pick pack and store allocations, kitting and co-packing
- Project moves, crating, palletisation, slipsheeting
- QC inspection, compliance checking

London Tilbury | 53,000 ft² | Tilbury & London Gtway

- High-bay racking for bulk storage and let down pick options
- WMS fully-enabled RF with online live stock position and auto pallet position assignment
- Distribution and value-added services
- eCommerce fulfilment
- Pick pack and store allocations, kitting and co-packing,

remedial work

- Buyers consolidation

South - Sittingbourne | 7,500 ft² | Dover, Folkstone, Tilbury & London Gtway

- Pick pack and store allocations, kitting and co-packing
- Crating, palletisation, slipsheeting
- Remedial work
- QC inspection, compliance checking

Midlands - Bardon | 130,000 ft² | Situated in the "golden triangle" for UK logistics

- QC, processing, steaming, labelling, bagging
- Pick pack, kitting, store packs, co-packs, bespoke presentation
- Scan Pack, WMS fully-enabled RF with online live stock position
- Buyers consolidation, UK and International eCommerce fulfilment
- Distribution from a carton to full load

North West - Manchester | 12,000 ft² | 15 km from Manchester

- UK Distribution
- Nightly trunking from & to the south and major import/export gateways
- Buyers Consolidation
- Pick pack, kitting and co-packing
- Crating, Palletisation
- QC, compliance checking and remedial work

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Global Events & Exhibition Logistics

Planning road-shows, exhibitions and other events, particularly overseas can be daunting, particularly if the event is overseas. Our dedicated exhibition logistics team **plan meticulously to avoid problems and unnecessary expense and to meet critical deadlines.**

From initial client brief – through packing, transport, exhibit and return – we are with you every step of the way, keeping your plans on schedule:

- Client brief
- Project audit
- Method statement
- Instructions to participants
- Packing
- Shipping of stand components/samples/luggage
- Carnet management
- Visas
- Loading, quayside, unloading, build-up/down attendance
- Show replenishment
- Experienced fleet of UK drivers & equipment
- Return





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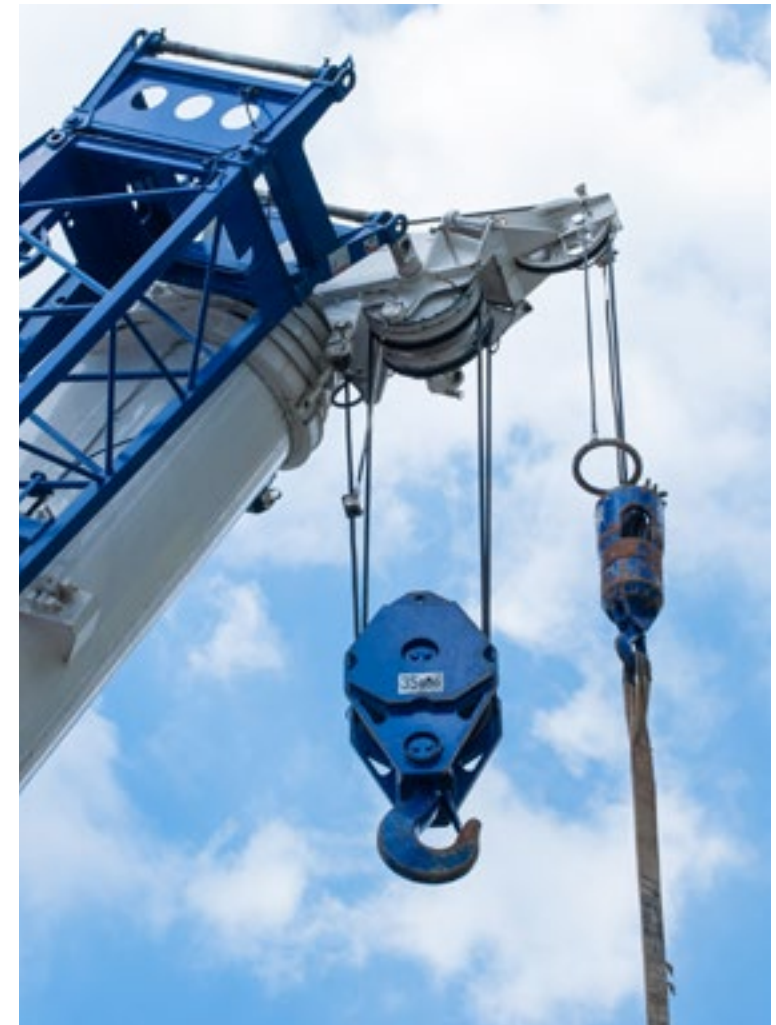
Projects

Successful project movements depend on careful planning, and the expertise to implement and access the resources that allow the successful, **secure handling and transport of your consignment.**

We undertake feasibility studies, plan, coordinate and implement the domestic and international movement of outsize and special cargo. Heavy lifts, long lengths, time volume and turnkey contracts are supported with export packing and warehousing nationwide.

With site and route surveys, method statements and liaison with relevant bodies, our service also incorporates:

- Personal representation – meetings with public bodies
- Loading, quayside, unloading attendance – supervising handling
- Heavy lift transport – road, sea, inland waterway, air charter
- Outsize cargo – site and route surveys
- Crane operation – method statements
- Machinery erection and dismantling – inspection and engineer
- Large scale project forwarding – factory movements, shipyard refits





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DISTRIBUTION PICK & PACK

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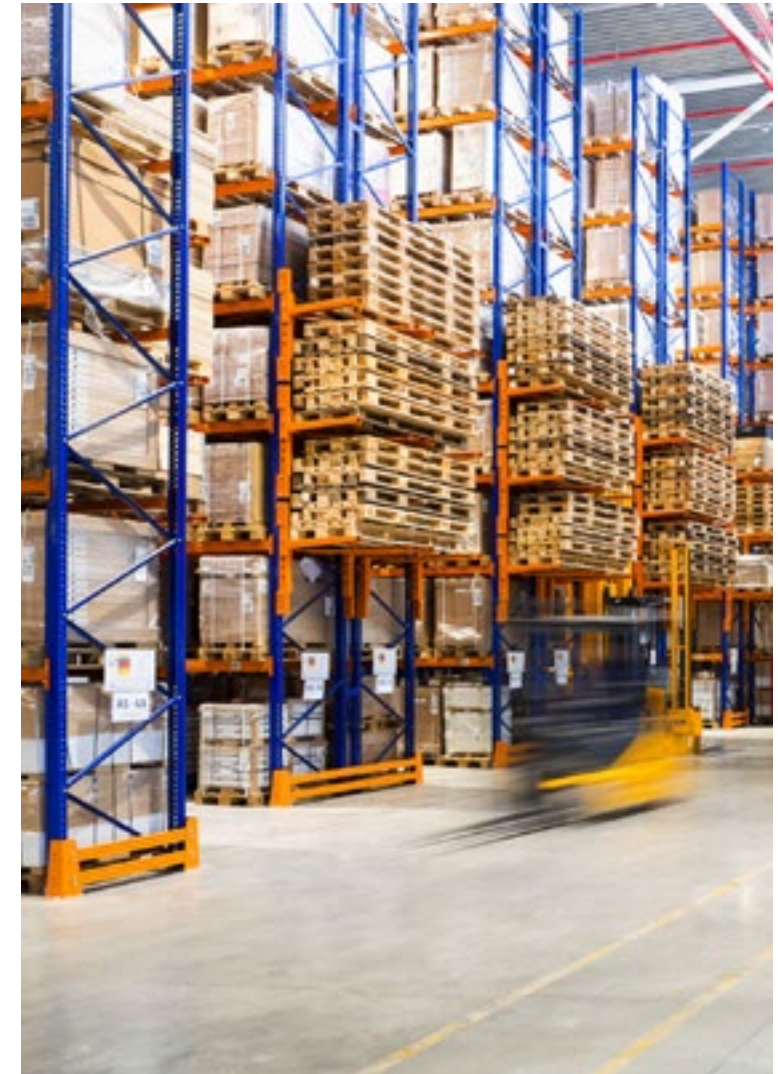
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Allport Cargo Services will co-ordinate shipments from multiple origin points into our freight centres, where trained staff conduct quality control checks, inventory updates and arrange despatch in accordance with the customer's call-off protocol.

Pick Pack operations range from the very simple to fully inclusive -for those importers who want to reduce their overheads by dispensing with internal shipping, warehouse, stock control, and despatch operations.

- Customised pick pack solutions
- Bulk pick and sort
- Pallet location – take store to stock
- All forward pick face
- Reserve to forward – forward to reserve
- Current season forward (including replen)
- Improve Pick/walk efficiency
- Flow racking
- Drive in racking
- Manage ex factory presentation/flows
- X-doc/ratio packs
- Daily store replenishment
- WMS





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eCOMMERCE FULFILMENT



The internet is a highly competitive sales channel, and efficient delivery of product is crucial to customer retention.

At ACS, we take away the hassle of storing, delivering (both domestic and international) and handling any product returns so that our customer's can offer a faultless experience to theirs.

We deal with all the physical processes of on-line retailing, including any demand spikes, or increase in volume. We provide a range of **unique additional services**, including gift-wrapping, bespoke packaging and our own garment processing capabilities to enhance appearance, or reconstitute returns.





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Working smart and continuous process improvement is the Allport Cargo Services way and we work hard to make the Allport Cargo Services operation as lean and efficient as possible.

We aim to make **innovation a daily way of life** by cultivating a culture of continuous improvement, challenging the status quo and thinking innovatively; we're always looking for creative ways to make processes more efficient. Our teams follow lean management concepts and the six-sigma problem solving methodology is deployed and adopted throughout all improvement initiatives.



This culture of continuous process improvement allows us to foster a really strong entrepreneurial spirit, which in turn means we operate in a flexible and agile way. Decisions can be made very quickly, and we make sure colleagues thrive by giving them the opportunity and autonomy to be creative in developing customer-centric solutions.

We will continue to foster this **entrepreneurial approach** to both incremental and breakthrough continuous process improvement in the future to embrace the exciting opportunities in the logistics industry and build on past success and financial stability.



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YOUR RETAIL EXPERTS



As the UK's predominant international supply chain partner for retailers, we offer comprehensive solutions from concept-to-cash; to remove complexity and increase operational efficiency across global supply chain networks, enabling our customers to concentrate on their core business and growth.

We know that retail evolves constantly. Our specialist programmes, tailored to your needs, are **adaptive and proactive** and will ensure that you stay ahead of the curve. Our client management teams are retail experts who will work closely with you and implement a continuous development programme, to ensure that no opportunities are missed.

Our services range from sourcing and product development through to vendor and order management, delivery and

e-fulfilment. The **entire retail lifecycle is managed**; aiming to reduce costs, lead times and improve speed-to-market.

We have always led the way in the **Technology-enabled Supply Chain®** revolution, recognising as early as 1993 that visibility and real-time information are key to managing today's complex international supply chain networks. Today, our systems, and the solutions they offer, are innovative, and specifically tailored to the retail sector, giving our customers the competitive advantage they need.

As well as technology, we also invest in physical products and services that address the challenges faced by an ever evolving retail industry. Investments such as Contract logistics, e-commerce fulfilment, packaging optimisation and Reverse logistics position us as a true Supply chain partner to the industry.



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INNOVATION



Our culture is to constantly innovate. We continually develop and put into practice new supply chain initiatives and projects to drive business efficiency and add value for our customers.

Many of the freight-forwarding and supply chain projects we manage are ground-breaking and revolutionise the way our customers source and transport their products. This is evident in a plethora of awards that we have won over the years for end-to-end integrated systems that use our advanced **Technology-enabled Supply Chain®**. All of our work is driven by our passion for delivering an exceptional service.

Our work is driven by our passion for delivering an exceptional service

It is the Allport Cargo Services' vision to be famous for innovation and thought-leadership and we often provide insight in our online Knowledge Expert Advice pages.



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GLOBAL NETWORK STRENGTH IN ASIA

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A **world-wide network** means we are able to offer global solutions of the highest quality.

Allport Cargo Services has vast experience in providing world-class international forwarding and supply chain services, from all direct sourcing locations. With a presence in China, South-East Asia, the Indian Sub-Continent, Europe, the Middle East, North America and Africa, we offer true global coverage, complementing customers' sourcing, destination and operating requirements.

We are particularly strong in **China and South East Asia**. We have been operating in China for over 25 years, and were one of the first operators granted an A Class freight forwarding licence there we have extensive own operations across South East Asia,

providing **3,000,000 ft²** of warehousing and employing over 1,000 people.

Our world-wide network means we are able to offer global solutions of the highest quality. We have always believed that local knowledge is invaluable, which is why since 1963 we have been building relationships and investing in our global network. And we are investing, and will continue to invest, so that we have a global network that **supports the evolving needs of our customers.**

Our network operates globally with systems, carrier contracts, bills of lading, insurance and ISO operating procedures harmonised and controlled throughout the company, and the

global use of Allport Cargo Services owned and developed tracking systems, in particular LIMA, our own supply chain management system.

Today, Allport Cargo Services has direct investments in over 20 countries: Bangladesh, Belgium, Cambodia, Czech Republic, Egypt, France, Hong Kong, Indonesia, Korea, Malaysia, Myanmar, Netherlands, Pakistan, Philippines, Poland, Thailand, The UAE, and Vietnam. And, through our sister company Cargo Services, investments in Australia, China, Israel, Italy, Singapore, South Africa and the USA.

In addition, we have representation in a further 100 countries.



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We are here to make your life simpler!
Please get in touch today to find out more:

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ALLPORT CARGO SERVICES